

Statement of assurance for 2020-21 charging arrangements for new connection services

Thames Water Utilities Limited (TWUL)

Published date: 31 January 2020 Effective date: 1 April 2020

Version 1.0

Thames Water Utilities Limited

Statement of Assurance for 2020/21 Charging Arrangements for New Connection Services

1 Board endorsement of this assurance statement

The Board has authorised the Chief Financial Officer, Director of Strategy and Regulation and an Independent Non-executive Director, to approve this statement.

2 Requirements for this assurance statement

Our Charging Arrangements for New Connection Services ("Charging Arrangements") sets out our charges and methodologies for calculating those charges which we will apply during the period from 1 April 2020 to 31 March 2021 in relation to the following:

- Charges that we will impose for work carried out by us that might apply in accordance with the duties imposed by section 41(1) (provision of requisitioned water mains) and section 98(1) (provision of requisitioned public sewer) of the Water Industry Act 1991 (the "Act");
- Charges that we will impose for work carried out by us in accordance with the duties (or rights) created by the following sections of the Act: 45(1) (connection with water main), 46(1) (ancillary works for the purpose of making a domestic connection), 98(1A) (provision of lateral drains), 101B (construction of lateral drains following construction of a public sewer) and 107 (right of undertakers to make communication with public sewers);
- 3. Charges that we will impose for any work carried out by us in respect of any agreement under section 51A or section 104 of the Act;
- 4. Our methods for calculating the charges imposed by us pursuant to section 185(5) of the Act as a result of complying with our duty under section 185(1) of the Act; and
- 5. Our requirements for security in relation to the charges to be applied in our Charging Arrangements as well as details about the time and methods of payment that our customers can use to pay our charges.

A copy of our Charging Arrangements will be made available on our website.

Our Assurance Statement must confirm the following:

- (a) We comply with our legal obligations (including competition law) relating to the Charging Rules for New Connection Services made under sections 51CD, 105ZF and 144ZA of the Act (the "Rules");
- (b) We have appropriate systems and processes in place to make sure that the information contained in the Charging Arrangements, and this assurance statement is accurate: and
- (c) How the present balance of charges between developers and other customers is broadly maintained.

Our Assurance Statement must make it clear how our Board assured itself of the above conditions.

We confirm, on behalf of our Board, that:

- Our Board accepts ownership of, and accountability for, the development of our Charging Arrangements. Our Board has ensured that the Charging Arrangements have been produced under agreed governance and assurance arrangements, which have enabled us to confirm that, insofar as we are aware, the Charging Arrangements are robust and comply with all relevant regulatory requirements in all material respects.
- This is the Statement of Assurance of the Company to accompany the Charging Arrangements in accordance with the requirements set out in the Rules
- The following statements of assurance are true to the best of the Board's understanding and awareness:

A. We comply with our obligations relating to the Rules

In addition to publishing our Charging Arrangements, the following steps have been taken to comply with the requirements of the Rules and the Competition Act 1998:

Stakeholder engagement

We have engaged and consulted extensively over the last year when developing our 2020/21 charging framework.

- We held a charging workshop in June 2019 for developers, self-lay providers, NAVs and Ofwat which received very positive feedback from attendees
- We held a Developer Scrutiny Panel in July 2019 to share our latest thinking on proposed charges for 2020/21
- A formal, independent consultation was run in September 2019 outlining our proposed approach to the charging rule revisions.
- We ran further engagement events for SLPs and NAVs during October and November 2019
- In December 2019 we presented our plans to the Consumer Council for Water (CCW). In December we published our future plans for charging, which outlined how we will be structuring our charges for 2020/21 and implementing the revised rules on Infrastructure Credits. This built upon our September consultation and the responses that we received from that.

Determination of charges

- We have elected to remove the fixed charges for Waste Connections and will instead
 quote and charge for these on an actual cost basis. Over the two years where we
 have published fixed charges for these services, we have only completed a very small
 number of jobs and found that the costs fluctuate significantly. It is fairer for all
 customers that they are charged based upon their specific circumstances.
- For all other charges, where we are required to publish fixed charges under the Rules, we have published tables of fixed charges which detail the cost of a connection and the per metre cost of pipe laying and tables of ancillary charges. The fixed charges include all miscellaneous and ancillary costs, and reasonable administrative expenses and other overheads. Our fixed charges have been derived by assessing actual cost data and estimates where actual cost data is unavailable to establish a cost-reflective charge for each type of connection. We have explained the basis of our fixed charges in our Charging Arrangements.
- We are not obliged to publish fixed charges in relation to adoption agreements, diversions or requisitions that fall within the exemption under rules 47 and 48. Our

methods for calculating these charges are clearly explained in our Charging Arrangements. For connections other than requisitions that fall within the exemption under rules 47 and 48, we are also obliged to ensure that developers and other customers can confidently work out a reasonable estimate of the charges payable if they know the parameters of their development in accordance with rule 14. Where this rule applies, we have published indicative charges in our Charging Arrangements.

Ofwat's four principles

We have worked to balance these principles alongside other Rule requirements throughout our approach to our Charging Arrangements.

- Fairness and affordability: the structure of our Charging Arrangements includes a range
 of fixed charges based on the size of a connection, the length of the main and various
 other parameters, balancing the need for fairness and ensuring cost-reflective charges
 with the requirement to set fixed prices.
- Environmental protection: when setting our infrastructure charges under the Charge Scheme Rules, we have taken into consideration the definitions for network reinforcement contained within the Rules. In light of the level at which we have set our infrastructure charges we again considered whether there would be any merit in introducing a scheme of discounts and multipliers to reflect the level of water efficiency and/or sustainable drainage measures implemented by developers. There was little support in our consultation for any changes to our approach, so we have maintained our single Infrastructure charges.
- Stability and predictability: we have published fixed charges where required except for
 Waste, where we believe that the jobs are so diverse that grouping them together
 breaches the fairness principle. Other than for exempt requisitions, we have also
 published indicative charges to allow customers to work out a reasonable estimate of the
 charges payable if they know the parameters of their development. Traffic management
 is also included within these fixed prices, meaning rates are more stable and customers
 can better anticipate their costs.
- Transparency and customer-focused service: our Charging Arrangement explains how our charges have been derived and enables our customers to come up with a reasonable estimate of the charges without contacting us. Also, to provide our customers with a service that best suits their needs, we have expanded the number of methods that customers can use to pay for the charges. Payment methods now include payment in arrears with security. Our Charging Arrangements also contain details of the transitional arrangements that will apply to customers who either have open and valid quotes or who make an application during the period between the date we publish the Charging Arrangements and the date they come into effect. Our transitional arrangements involve honouring any quotes, inclusive of the old income offset rules which were quoted for prior to 1 April 2020 and have been paid within their 180-day validity period.

Competition Law

From a Competition Law perspective, we have undertaken a review with our legal team. The Charging Arrangements have been developed bearing in mind competition law considerations. In particular, consistent principles and approaches have been applied to the calculation of charges and when they are payable for different classes of customer. Charges (including any income offsets), asset payments and arrangements for when they are each payable, have been set in accordance with the principle that they should promote effective competition for contestable work.

This year we have split out Application and Design fees from Mains Requisition activities to enable Developers and Self-Lay providers to commission their own designs in order to enhance choice and promote competition for design services.

B. We have appropriate systems and processes in place to make sure that the information contained in our Charging Arrangements, and the additional information covered by the annex to the Rules is accurate.

The following steps have been undertaken to assist our Board in assuring itself as required:

- We have taken a robust approach to the governance of decisions associated with our charging approach. Where appropriate we have consulted the Thames Water Executive on key elements of our approach.
- For 2020-21 our charging arrangements have been amended to reflect the changes to income offsets and asset payments. Any adjustments to wording have been subject to legal review to ensure they remain compliant to the charging rules and competition law.
- Our cost to serve methodology and development of the tariffs has been renewed for 2020-21. Thames Water Internal Audit has reviewed this methodology to provide confidence to the Board that our charges remain in line with the Rules and in particular that reasonable steps have been taken to ensure these are cost-reflective charges.
- Our final Charging Arrangements have been signed off by Executive directors.

C. The present balance of charges between Developers and other customers has been broadly maintained

We have established a framework which broadly maintains the balance of charges and which meets the Defra objective of developers paying the cost of development and no more. The Discounted Aggregated Deficit (DAD) model has been discontinued as income offsets and asset payments have been replaced by a single infrastructure credit on each connection. Whilst the overall balance of charges has been broadly maintained, this new credit means that there are groups of developers who are significantly better and worse off under the new rules. We have published our information notice alongside this statement which outlines the impact on certain example schemes. We have adopted an interim handling strategy for 2020-21 which mitigates the impact of this change for one year only.

The Charge Scheme Rules require us to set our own level of infrastructure charges to cover the network reinforcement expenditure that we incur. The definition of network neinforcement in the Charging Rules means that a proportion of the investment we make to provide capacity for development is excluded, including strategic schemes to provide future capacity.

We are comfortable that the amount collected through infrastructure charges remains on track to offset the necessary network reinforcement expenditure as required on a rolling five-year basis.

4 Board approval process

In satisfying the requirements of the Rules and Assurance Statement, I confirm, on behalf of the Board, that the Company has followed rigorous procedures in developing and approving the Charging Arrangements and Assurance Statement. This has included extensive consultation of key internal stakeholders and operating robust governance arrangements including the sign off of significant elements of our Charging Arrangements approach by Executive Programme Sponsors.

At the Board meeting in September 2019, the Chief Financial Officer, Director of Strategy and Regulation, and an Independent Non-Executive Director were authorised to sign the statement of assurance on the Board's behalf.

Signed

Dated 29 January 2020

Brandon Rennet, Chief Financial Officer

For and on behalf of Thames Water Utilities Limited

Signed Mil Frichum

Dated

29 January 2020

Nick Fincham, Director of Strategy and Regulation

For and on behalf of Thames Water Utilities Limited

Signed Ncil Karol

Dated

29 January 2020

Nick Land, Independent Non-executive Director

For and on behalf of Thames Water Utilities Limited